## **RESIDENTIAL CONSTRUCTION**

# WITH AN ENGINEERED BUILDING SYSTEM (EBS)

Developed by Advanced Building & Development, LLC (ABD)

# OUTLINE

What is a High Performance Home?
How does an Engineered Building System contribute to a High Performance Home?
What are the benefits to the builder and home owner?

## THE

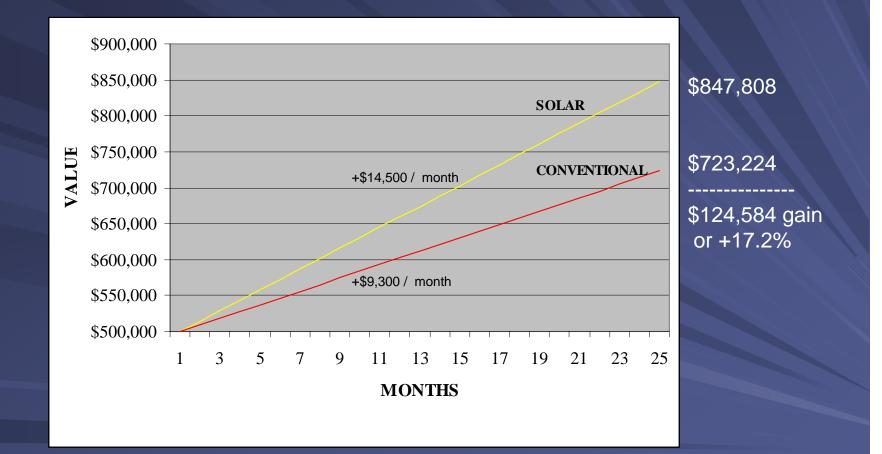
# HIGH PERFORMANCE HOME

Zoomy Fiber Optic Network Voice, Data, HD TV, & Conf. Sun Flower Solar Renewable Energy PV, Hot Water, & Wind

Zero Energy & Wired for the Future

ABD's Engineered Building System plus Low E Windows

#### MARKET VALUE SOLAR HOME vs. CONVENTIONAL HOME



Study conducted by National Renewable Energy Laboratory (NREL in Golden, CO) in two upscale neighborhoods in San Diego in 2002. Conventional homes built under California Title 24 do not require Low-E windows.

HOW TO BUILD THE HIGH PERFORMANCE HOME				
Solar Energy System Costs 2,300 sq. ft. house:				
<ul> <li>Solar water heater = \$3,500</li> </ul>				
<ul> <li>— 3.2-kilowatt photovoltaic on-grid = \$9,500</li> <li>(Cost after CO Xcel &amp; Fed Energy Credits)</li> </ul>				
Energy Savings:				
	Electricity (kWh)	Gas (Therm)		
Solar Home	70%	70%		
Add ABD's EBS	30%	30%		
Total Savings	100%	100%		

Annual saving = \$2,364; <u>plus</u> earn 6.5¢ / kWh for net excess

**Energy generated** (depends on family size and consumption).

## CONSTRUCTION WITH EBS









# ABD's ENGINEERED BUILDING SYSTEMS

- SIPs: Structurally Insulated Panels are doublesheathed with 7/16" OSB with polystyrene EPS foam core
- SIP thickness: 4.5", 6.5", 8.25", 10.25" & 12.25"
- Engineering: Full-Service Professional Engineering for Project Plan Design
- Technology: Computer Numeric Control (CNC) cutting of SIPs to 1/16" of accuracy
- Training: "Lean Assembly" training of SIP construction

# ADVANTAGES OF ABD's ENGINEERED BUILDING SYSTEMS

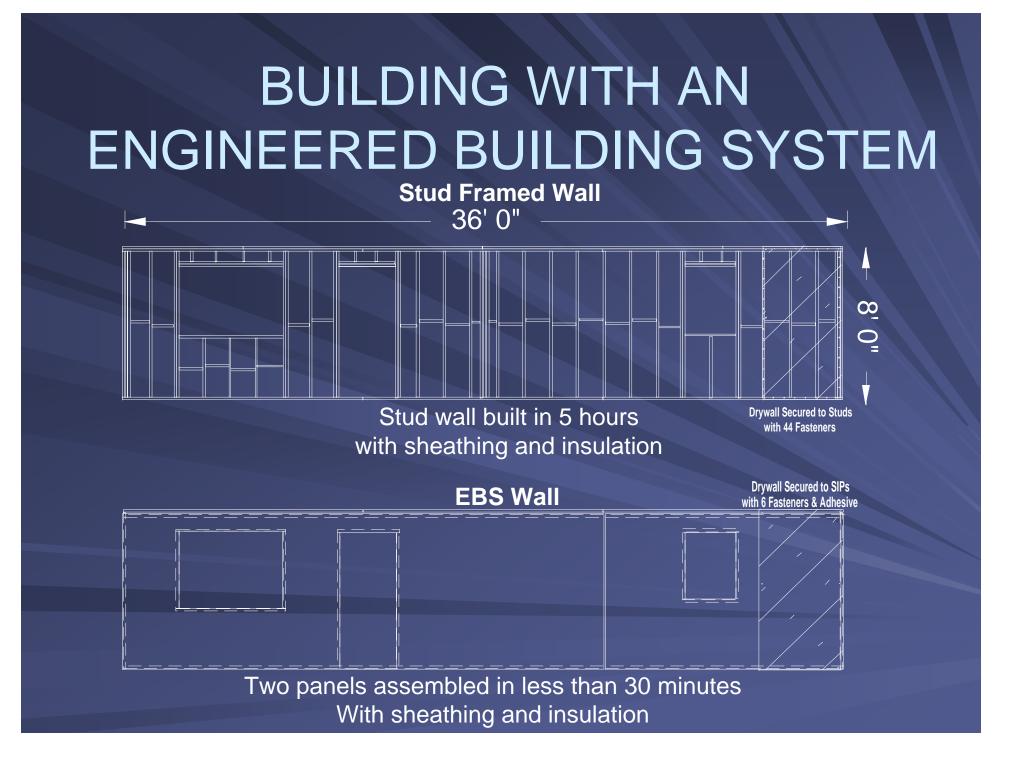
- 90% reduction in construction time for exterior walls and roof framing, sheathing, and insulation
  - 60% HVAC utility savings & reduction in HVAC capacity & cost
- Qualifies for Energy Star<sup>®</sup> & Federal Energy Credit of \$2.40/ F<sup>2</sup> of commercial space and residential tax credit of \$2,000
- 46% stronger than 2x lumber construction and can be engineered to withstand 180 mph hurricane winds
- 80% fewer trees cut for exterior walls and roof
- 90% improvement in air quality for allergies and asthmatics due to 1/10th air and particulate infiltration
- Zero moisture and O<sup>2</sup> inside panel, i.e. no mold or mildew
- 1-hour fire rating with 5/8" gypsum
- 20-year warranty

#### BUILDER ADVANTAGES

- Offer Energy Star<sup>®</sup> Plus+ with High Performance Homes
- Simplify the construction to achieve Energy Star<sup>®</sup>
- Provide homeowner an energy savings guarantee
- Qualify more home buyers with Energy Efficient Mortgages (EEM)
- Environmental green built with 14 LEED point credits
- Global Warming each house built with SIPs will save 1.9 tons of CO<sub>2</sub> per year (Univ. of Colorado)
- Why discount in a soft market? Offer a superior home to gain or retain higher percentage of market share
   Increased profitability (determine with ABD calculator)

#### RESIDENTIAL PROFIT ADVANTAGES Pro Forma

	Insert Actual	
Avg. Selling Price Per House		→ \$260,000
Cost of Land		\$45,000
Builder Pre-Tax Profit	9%	\$23,400
Corp. Tax Rate as % of Pre-Tax Profit	47%	\$10,998
Current Net Profit	4.8%	\$12,402
Energy Related Additional Profit		
HVAC Cost Reduction		\$1,200
Add Whole House Ventilation System		-\$510
EnergyStar Auditor		-\$120
Fed Energy Bill Tax Credit		\$2,000
Sub-Total Additional Profit		\$2,570
<b>Optional EnergyStar Mark-up of House</b>	0.04	\$10,400
Corp. Tax Rate	47%	\$4,888
Sub-Total Additional Profit		\$5,512
Energy Related Additional Profit		\$8,082
<b>Optional Profit %</b>		\$1
FREEBEE: Non-Energy Related Tax De	eduction	
Consult with your Tax Accountant		
Fed. Domestic Production Activity Dedu	<b>ction</b> 0.06	\$4,935
TOTAL POTENTIAL PROFIT		\$25,419
INCREASED PROFIT		105%



#### ACHIEVE A NEW STANDARD

Average US home: 2,300 F<sup>2</sup>, 2-floors, 8' walls, gable roof, and no dormers

After completion of foundation with a crew of six (6):

	Days
Assemble 1 <sup>st</sup> floor wall panels (142 LF ÷ 40 LF/ Hr. = 3.6 Hr.)	.4
Immediately begin installing windows, doors, and electrical wiring	
Build 2 <sup>nd</sup> floor with floor joists and sub-flooring	.5
Assemble 2 <sup>nd</sup> floor wall panels (142 LF ÷ 40 LF/ Hr. = 3.6 Hr.)	.4
Finish Installation of windows and electrical wiring	
Assemble roof panels (1,590 SF ÷ 126 SF/Panel x 20 Min. Ea = 4.2 Hr.)	.5
Total Time for a crew of six (6)	1.8

After 1.8 days, start exterior finishing, roofing, interior stud walls, dry wall, and installation of cabinets, appliances, and bath fixtures.

The EBS is an efficient construction process which allows changing from standard building to rapid assembly, and eliminates sequential construction.

# REMODELS & COMPLEX DESIGNS



# **DIVERSITY OF STYLES**



# TOWNHOMES







## **COMMERCIAL BUILDINGS**







# 23,600 F<sup>2</sup> U.S. FOREST RANGER STATION in COLORADO







#### KATRINA REBUILDING DEMONSTRATION for GOVERNOR HALEY BARBOUR 2,500 F<sup>2</sup> OFFICE in JACKSON, MS









# HURRICANE PRONE CONSTRUCTION

ABD's "Hurricane Package" houses are engineered to withstand 180 mph winds. Category 5 hurricanes exceed 155 mph winds. Miami requires 150 mph, and most coastal areas require 110 mph.

Achieve hurricane protection without the liability risk associated with CMU construction. Refer to NBC Nightly News with Brian Williams on 12/3/04.

#### THIS FLORIDA SIP HOME SURVIVED ALL THREE 2004 HURRICANES - INSURANCE WAS <u>REDUCED 59%</u>





THIS 2X HOME DID NOT SURVIVE 2005 HURRICANE & INSURANCE HAS INCREASED 130%



#### **FLOOD PLAIN CONSTRUCTION** Use ICFs for section of 1<sup>st</sup> floor threatened by flood waters



## **FLOOD PLAIN CONSTRUCTION**

...or build on piers where threatened by flood waters

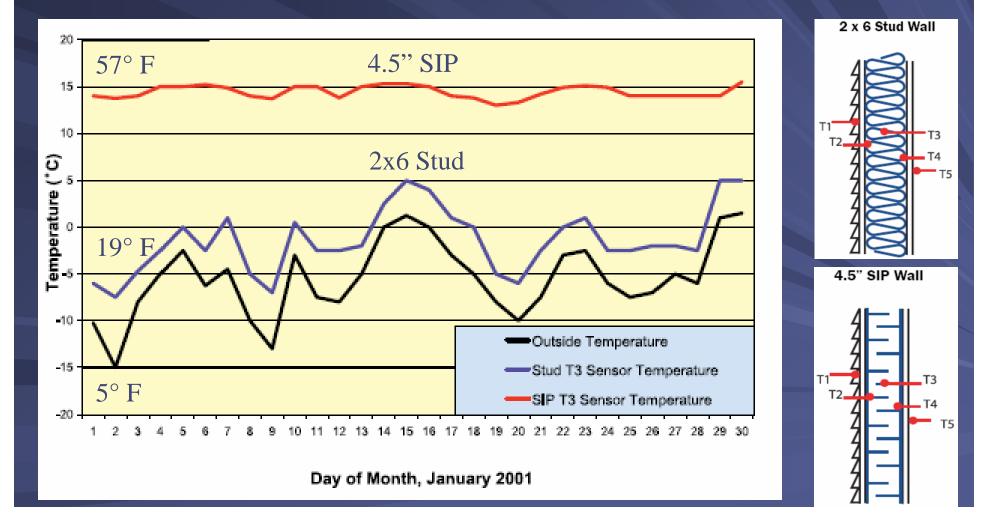


ENERGY COST SAVINGS of 6.5" SIPs vs. 2X Wood Framing Study Conducted by Univ. of Colorado for ABD

LOCATION	HEATING & COOLING
Chicago	54.6%
Denver	53.9%
Dallas	60.8%
Orlando	55.4%

#### Federal Energy Bill Qualified!!!

**TORONTO ENERGY STUDY** 4.5" SIP wall is 80.8% more energy efficient (including air infiltration) than 2x6 wood stud framing with R-20 bat insulation (BTUs/Sq. Ft./Hr.)



#### **PRODUCT CERTIFICATIONS**

ABD's SIP product has all US and International Code Council (ICC) certifications.

Product certifications and complete, detailed drawings stamped by a Professional Engineer simplify permit approval by local building departments.

# COMPETITIVE INTEL: VALIDATION THAT EBS WILL REPLACE 2x CONSTRUCTION

- Pulte Homes: Largest national home builder with 140,000 homes built each year:
  - Conducted 2-year study on the advantages of SIPs versus conventional 2x4 wood framing construction
  - Due to construction advantages and overwhelming interest in energy efficiency by home buyers, decided in Spring '04 to begin converting from panelized 2x4 wood framing to SIPs, and
  - Provide an energy savings guarantee to homeowners
  - Committed to 20 regional factories
  - Began first factory operations in VA in Jan '05

# ABD's PARTNERS For Development Differentiation

- Sunflower Solar Renewable Energy
  - www.cosunflower.com
  - Solar Photovoltaic & Passive Hot Water
  - Wind Turbines

- Project management
  - Engineering & Design
  - Material sourcing
  - Installation
- Zoomy Communications Fiber Optic Networks www.zoomyco.com
  - VoIP telephony, data, HD television, video on demand, security
  - Project management
    - Engineering & Design
    - Installation
    - Service

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